

# COAST PRICING

**Starting July 1<sup>st</sup>, Columbia County Grain Growers will begin quoting “coast” prices.**

## **Coast Pricing** (Quote Structure as of July 1)

- Coast price indicates the price of grain delivered to an export elevator in the Columbia River District (Portland/Vancouver/Kalama/Longview).
- All price quotes as well as settlements and contracts will be based on a coast price.
- Coast pricing is a more candid way of quoting the true value of grain as opposed to our current method.
- The majority of cooperatives in the PNW are currently or trending towards quoting coast prices.

## **Dayton Pricing** (Current Quote Structure)

- Currently prices are backed off of a Portland “coast” price to a Dayton price with freight premiums added back to the Dayton price to determine the price for grain delivered to a specific elevator.
- This method makes it more difficult to determine the price per bushel that is actually received at the elevator.

## **Off Coast Rate by Location**

- Coast Price - Off Coast Rate = Price per Bushel of Grain Delivered to a specific CCGG Elevator.
- Off coast rates contain the freight, handling, inspection, and delivery premiums incurred in delivering grain to Portland.
- Barge tariff rates have dramatically changed. Base rates have increased with fuel surcharge thresholds being reduced. Overall, barge transportation is slightly higher with base rates up and fuel surcharges down.
- Applicable fuel surcharges or credits as well as other current fees will still be applicable on settlements.

### • **Off Coast Rates per Elevator as of July 1<sup>st</sup>**

<b>Lyons Ferry</b>	<b>.50</b>
<b>Delaney, Relief</b>	<b>.60</b>
<b>Alto, Lower Whetstone</b>	<b>.61</b>
<b>Dayton, Huntsville, Longs, Turner</b>	<b>.63</b>

All existing contracts will stand as they are and be settled with the “Dayton” pricing method.

If you have any questions please call the office.

Best Regards,

Mitchell Payne

Manager